![DynamicsPact — Global Microsoft Dynamics 365 logo]

# Welcome

## IMpact25

The Annual DynamicsPact Project Summit
Copenhagen | Denmark 22nd – 24th June 2025

**20** YEARS DELIVERING
**MICROSOFT DYNAMICS 365**
Est: 2004

- Good Morning & Welcome ☺
- Bring and Share
- House Keeping
- Itinerary

**DynamicsPact IMpact25**
WhatsApp group

Scan or upload this QR code using the WhatsApp camera to join this group

# Round the Table Introduction

Matthias - Prodware

Rogier & Walter - Fellowmind

Roman & Torben - Cosmo

Tonny & Vincent - Cegeka

Maleen & Flemming - Arineo

Kristina - Sycor

Heidi & Jesper – Scales

Konrad – Integris

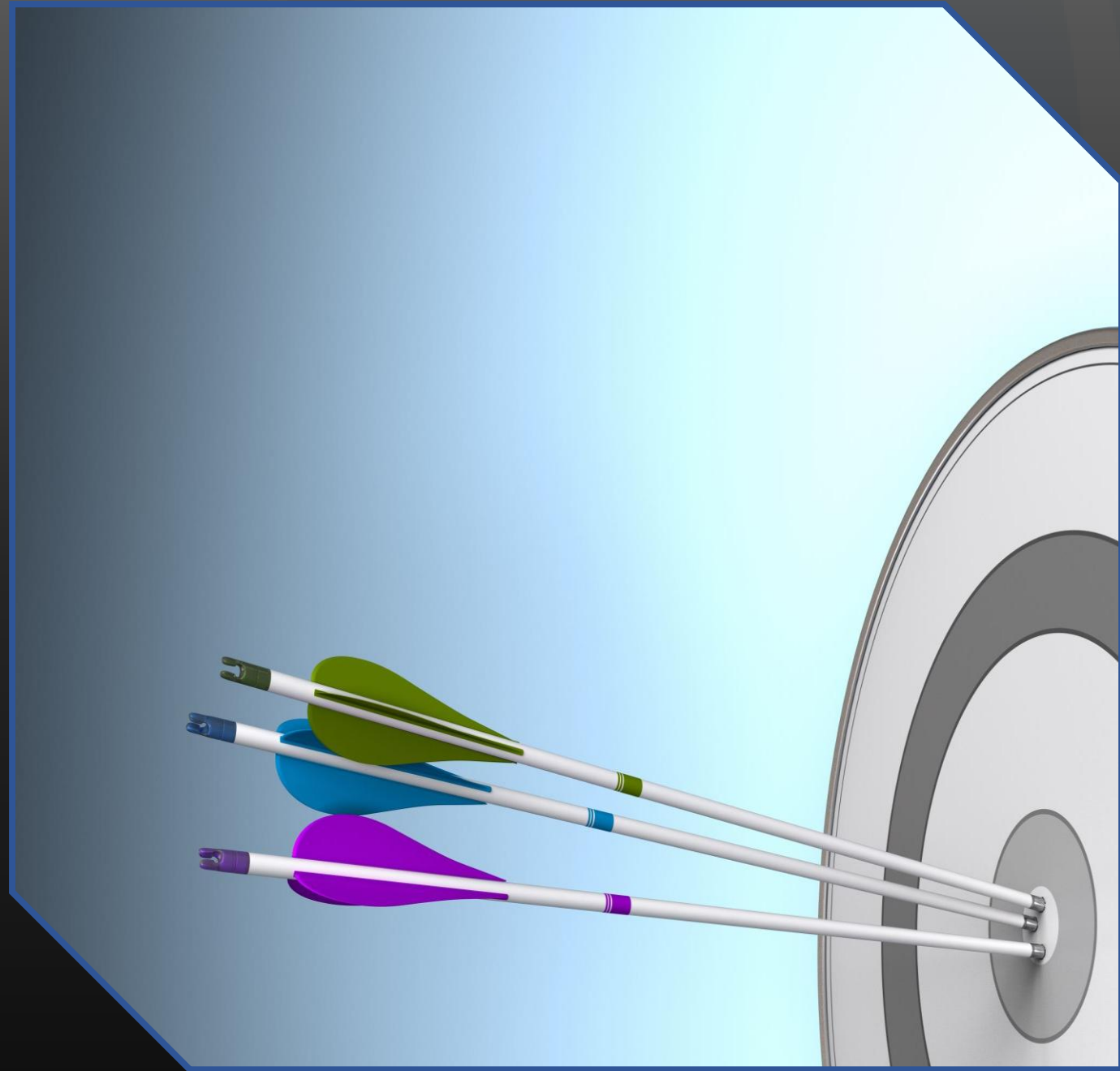Lukas & Martin – Konica Minolta

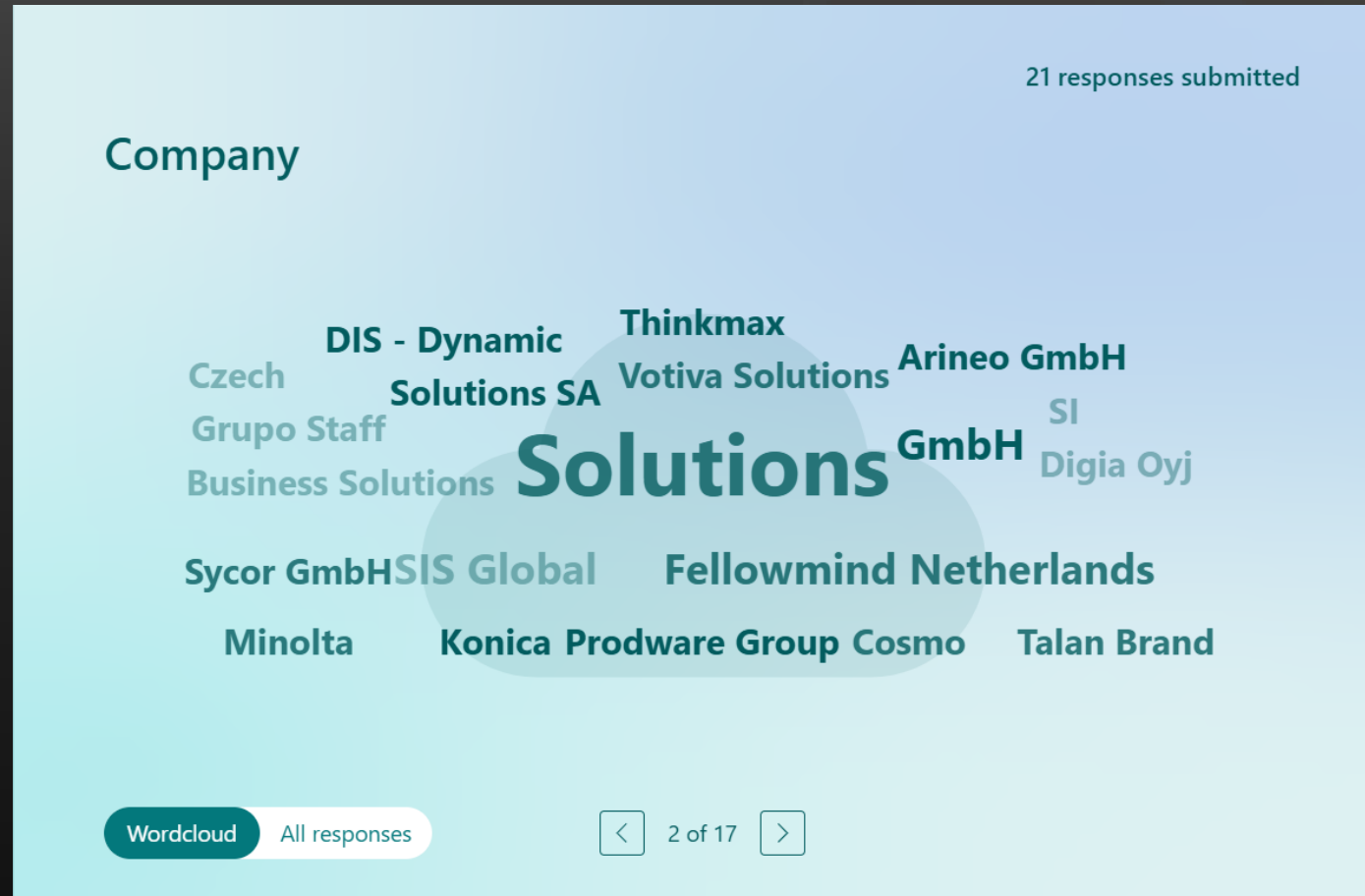Justin – Tato

Paul Mare - Microsoft

# Survey Results

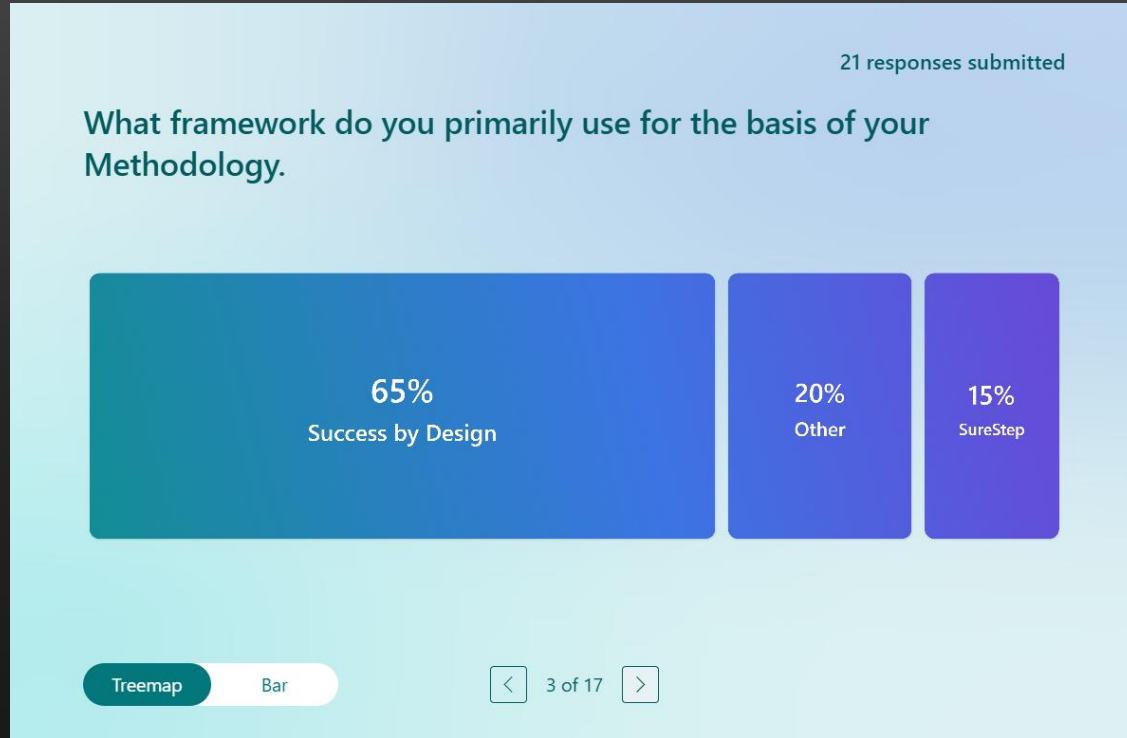Let's take a quick look at the questionnaire results to get a sense of the main takeaways.

*Paul Blatherwick & Keith Dunkinson*
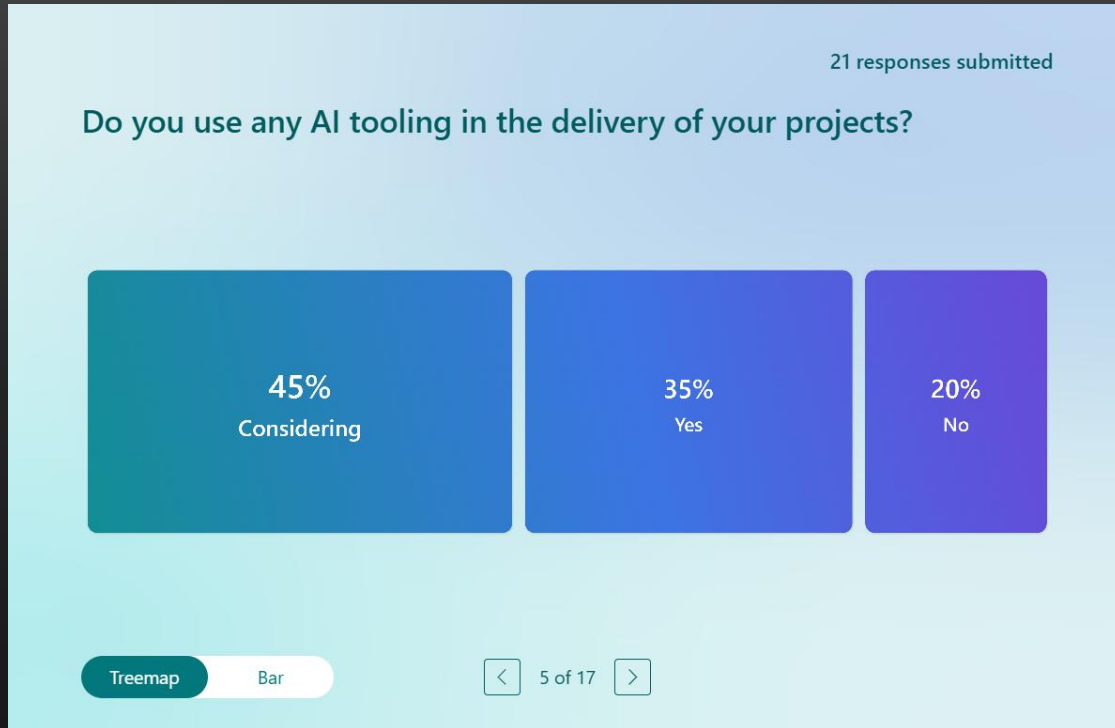
# Responses from 21/28 Members

# What framework do you primarily use for the basis of your Methodology.



**If other please provide more details**

- We use a hybrid project approach with defined phases and agile elements for implementation phase.

- We use Succes by design but also Azure Devops and Scrum

- To be more specific we are working to be Success By Design Intentional

- Combination of SureStep, Success by Design

- K&S Standard implementation Process

- Prodware by Design that is based on Success by Design at a high level with components of SureStep

- Our implementation methodology is called SureValue which is a mix of SureStep and Success by Design."
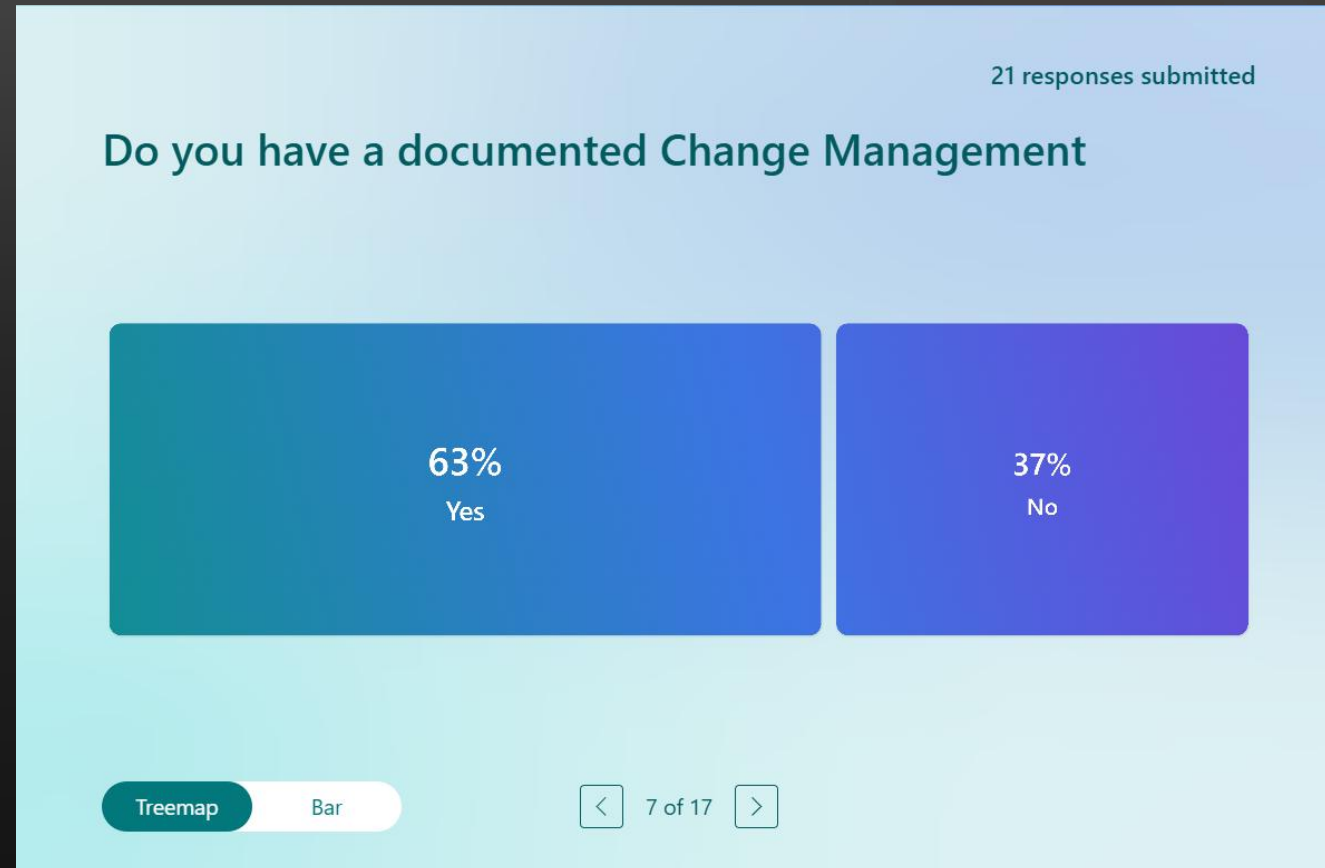
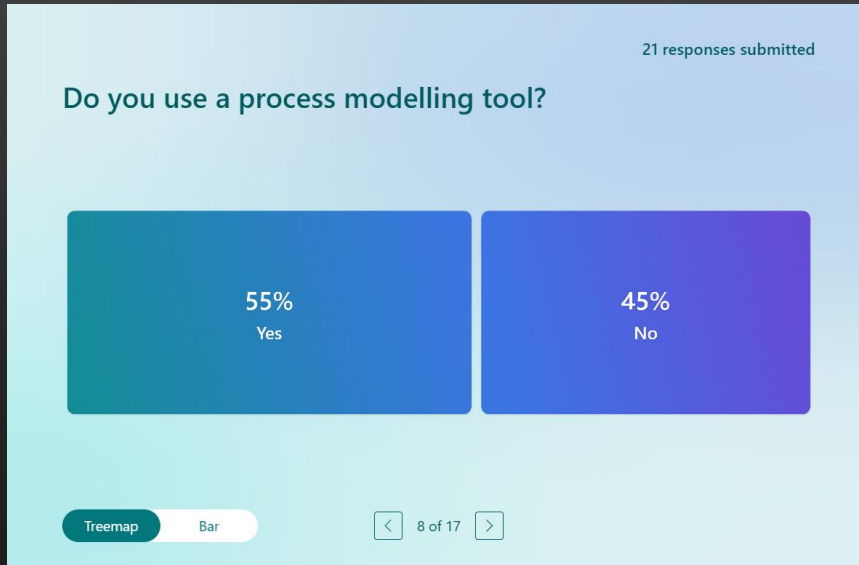# Do you use any AI tooling in the delivery of your projects?

If 'Yes or Considering' to the above question, please list the AI tooling that you use or are considering to use.

- Chat GPT
- Tato
- Copilot
- Github
- Microsoft deployment assessment tools
- Using Fabric and Analysis for data migration

21 responses submitted

Do you use any AI tooling in the delivery of your projects?

| 45% Considering | 35% Yes | 20% No |

Treemap | Bar

< 5 of 17 >

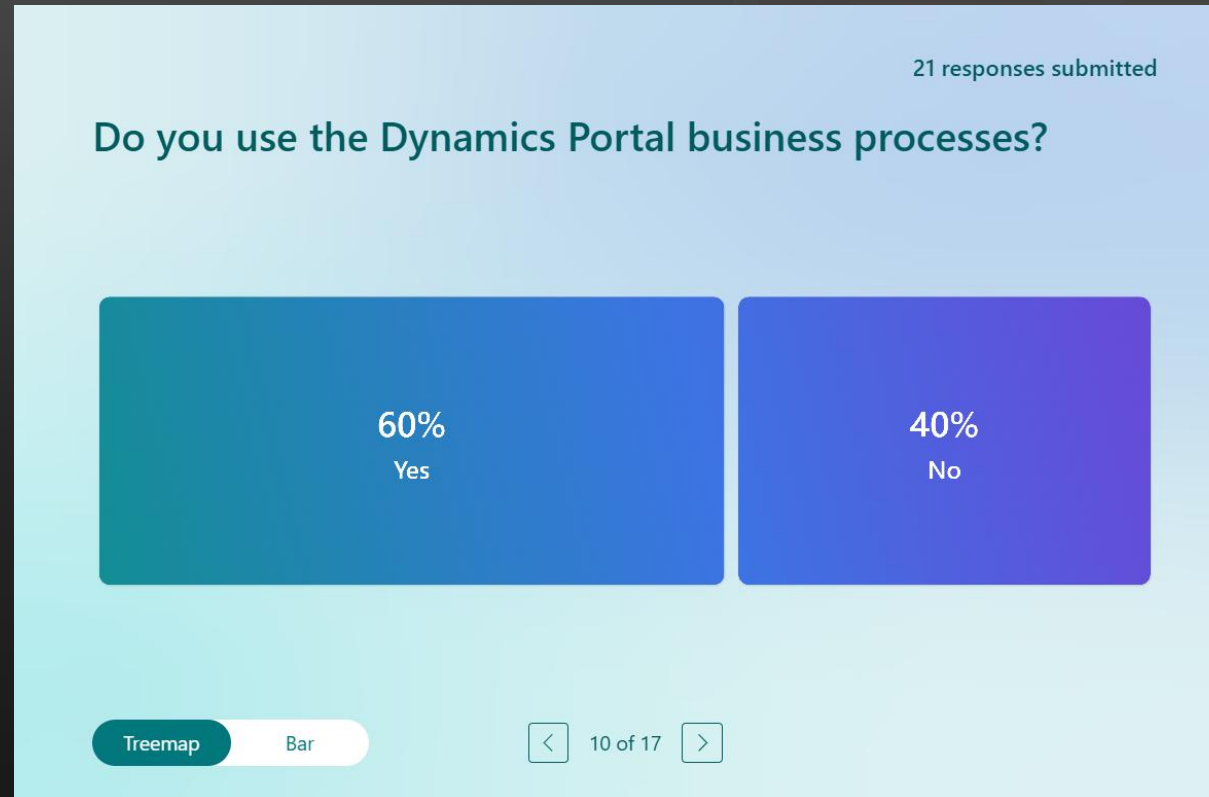# Do you have a documented Change Management

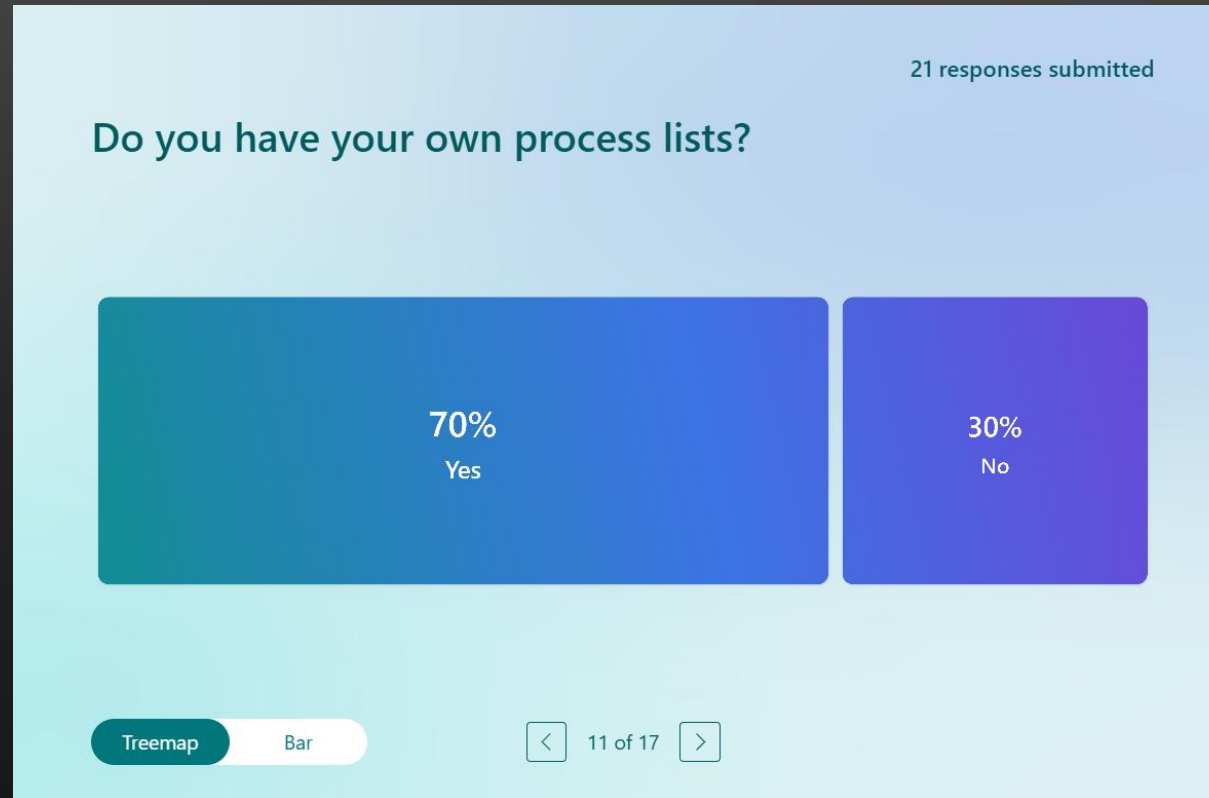# Do you use a process modelling tool?



## Tools Used

- Microsoft Visio
- We have some CM consultants and they have documented CM discipline. I have not had any dealings with CM in my projects so far. Our business consultants use Visio
- We use the MS Business Process Catalog. Visualisation is created with Miro Board.
- We are just introducing the process modelling tool Camunda. It is free and compatible with other process tools (import/export of BPMN format). If with Change Management, change request handling to mitigate scope creeping is meant, we do have a documented discipline. If with Change Management, the discipline of guiding employees through change is meant, we do not have that documented.
- We used the BPM tool of LCS and now working on moving to the new tool from MS for business process by industry. Not done yet and still learning.
- We just started process catalog for some of the scopes
- Visio BUT a very at a very low level. challenge is that customers coming from a legacy solution can only use such tools once they are in the cloud and live.
- We would like to use Business process catalogue, but mostly we use customer process documentation and DevOps backlog. No special tool
- We use MAVIM as process modelling tool and have our own process library.

# Do you use the Dynamics Portal business processes?

# Do you have your own process lists?

# What are the most important metrics you measure in project delivery?

- Sprint Progress
- Budget
- Estimate of completion
- Delivery value analysis
- Fee Adjustments
- Dev Ops Items
- Timelines
- Acceptance
- Planning Progress

# How do you track detailed progress of consultants and customer project team?

# What project tools software or IP do you use?

# Common Challenges

## What keeps you up at night!

*Keith Dunkinson*

# GRAB A COFFEE

*Up next Q & A on Sessions One/Two*

# Project Management in the AI Era

Panel discussion to explore the good, the bad, the questions and the concerns  that people have with AI in project management.

*Justin Delisle, Tato*

# Lunch

# How are DynamicsPact Members Using AI

- Sales
- Delivery
- Testing
- Process Optimisation

*Keith Dunkinson*

# Microsoft FastTrack - Session One

## What's new and/or changing in FastTrack, Success by Design

## Paul Mare, Microsoft

GRAB A COFFEE

*Up next Q & A on Sessions One/Two*

# Your Top 3 Challenges and How your Methodology Differentiates Bring and Share

Discussion Lead

Roman Eder, Cosmo Consult &

Keith Dunkinson

# Microsoft FastTrack - Session Two

Microsoft FastTrack - Session Two
The new BPC, what's happening, what's new.

Paul Mare, Microsoft

# Change Management Group Discussion

Discussion Lead

Keith Dunkinson

# This Evening

Keyser Social,  7.30pm

Tomorrow's shuttle will leave at 8 am, no return to the hotel.