





# WHO ARE DYNAMICSPACT

## The largest Microsoft Dynamics D365 FO Delivery Team

DynamicsPact is a network of leading Microsoft Dynamics AX/D365 partners from around the world that work together to deliver global Dynamics AX/365 projects to the highest of standards

# The largest Microsoft Dynamics D365 FO Delivery Team

- To establish a network of the very best Dynamics 365 specialists around the World.
- For members to assist each other winning, implementing and supporting international Dynamics AX/365 projects.
- To grow from the collective strength and knowledge.
- To deliver international Dynamics 365 FO solutions better than any other vendor.



## THE CONCEPT

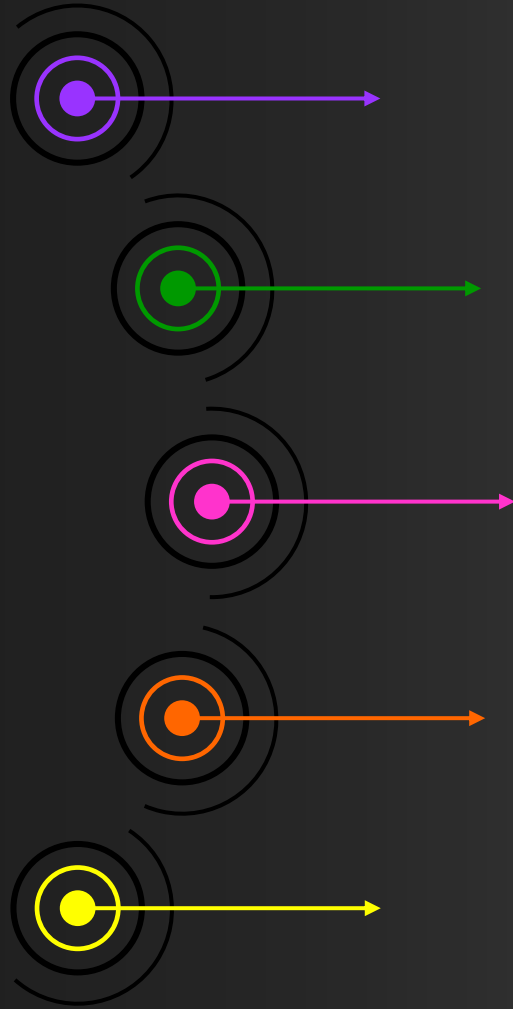
# DynamicsPact Today!



We have stood the test of time!

And DynamicsPact continues to deliver global D365 FO to the highest of standards.

Our statistics speak for themselves.



## Latest Statistics

2000+ Global AX Projects, 300+ Live Dynamics 365 FO Projects

More than 120 offices worldwide

2000 + Certified Dynamics Consultants

Hundreds of case studies for a multitude of industry

Represented in over 60 different countries



# MICROSOFT DYNAMICS PARTNER BENEFITS

- Improve Your International Profile
- Delivery ability through DynamicsPact members
- Shared Marketing
- DynamicsPact Annual Summits – CEO, Technical, Projects
- Group Forums | CEO, Technical, Project
- Shared R & D
- Lobby Microsoft
- Network with Key CEO's
- Promote your Add-on and Vertical Solutions

# Language, Culture, Localisation, Methodology

- An assurance of consistent configuration & service standards across all locations.
- A single point of Project Management for a global rollout.
- An assurance that the application will be implemented using a consistent methodology.
- An assurance that on-going maintenance and support will be delivered consistently across all locations.

## CUSTOMER BENEFITS

### MEETING THE DEMANDS OF GLOBAL ORGANISATIONS



# OUR COLLECTIVE STRENGTH

- A wide range of Vertical Market solutions
- Strong partners in every territory.
- 100% Dynamics focussed
- Working closely with Microsoft globally, regionally and nationally
- No weak links - DynamicsPact are strong in every Country
- No politics – normal rules of business apply. Our members work together as an extension of one another's business

# Annual Conference, Events & Workshops

- “To work together to provide world class Microsoft Dynamics 365 solutions and to exceed the expectations of our customers in all aspects of their project.”

Every year DynamicsPact hold 3 key meetings:

- CEO & Commercial Summit
- Project Delivery Summit
- Technical Summit

At each event members send their respective expertise to discuss topical issues, share experience and knowledge

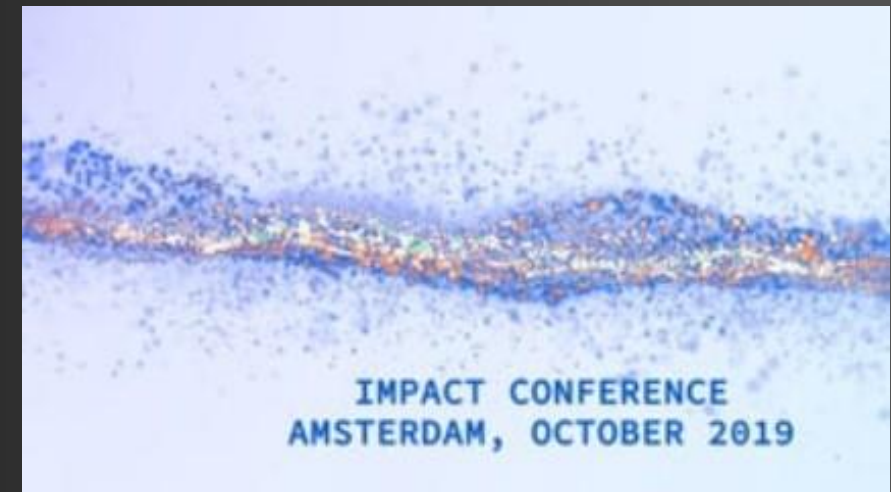
CEO Conference 2012



CEO Conference 2023



IMPACT, Project Management Workshop 2019





# Our Members & Global Coverage

“To work together to provide world class Microsoft Dynamics 365 solutions and to exceed the expectations of our customers in all aspects of their project.”

## Worldwide Offices

Fusion5 Australia	Konica Minolta Czech Republic	DIS SA Greece	Fellowmind Netherlands	Konica Minolta Slovakia	Synergy Systems UAE
Cosmo Consult Austria	Scales AS Denmark	Synoptek India	Fusion5 New Zealand	Be-terna Slovenia	SIS Global UK United Kingdom
Cegeka Belgium	Digia Finland	Cluster Reply Italy	Integris Poland	SIS Global South Africa	Alithya United States
Thinkmax Canada	Prodware France	Pacific Business Japan	Arquiconsult Portugal	Sogeti Sweden	Yokogawa Votiva Vietnam & South East Asia
Arineo China	Sycor & Avanade Germany	Grupo Staff Mexico	Be-terna Serbia	K & S Inform Taiwan	

Angola  
Brazil  
Cambodia  
Chile  
Colombia  
Cyprus  
Ecuador  
Egypt  
Georgia  
Hong Kong  
Hungary  
Indonesia  
Ireland  
Israel  
Luxemburg

Malaysia  
Mauritius  
Moldova  
Morocco  
Myanmar  
Nigeria  
Panama  
Peru  
Philippines  
Romania  
Singapore  
Spain  
Switzerland  
Thailand  
Tunisia

# Global Coverage Map



# OUR TEAM



Michael  
Blatherwick  
Chief Executive  
Officer



Keith  
Dunkinson  
Chief Operating  
Officer



Paul  
Blatherwick  
Business Dev.  
Manager

## Our Current Management Committee



Hasse  
Bergmann  
DynamicsPact MC  
Member & CEO at  
Scales A/S



Rob  
Hawley  
DynamicsPact MC  
Member & CEO at  
SIS Global



Ian Herlevsen  
DynamicsPact MC  
Member & CEO at  
Prodware



Marco  
Arndt  
DynamicsPact MC  
Member & Director  
at Arineo Group

Thank you for your time ....

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