



### Kinkelder BV



#### Fast Facts

Main AxPact Partner:  
AxPact Netherlands  
Pulse Business Solutions

Client:  
Kinkelder BV

Website:  
[www.kinkelder.nl](http://www.kinkelder.nl)

Business Description:  
Kinkelder is one of the world's  
top 3 manufacturers of metal  
circular saw blades

Countries:  
Netherlands, U.S.A., France,  
Belgium, Czech Republic,  
China and England

## AxPact delivers “International Quality” with Microsoft Dynamics AX

Founded in 1945, Kinkelder is the only firm mass producing metal cutting saw blades in the Netherlands. Their success internationally is reflected in the fact that 90 percent of the production is destined for export to 65 countries around the world. This makes Kinkelder one of the top three companies in the world in its line of business, with wholly owned subsidiaries in important markets including the USA, France, Belgium, Czech Republic and England.

Kinkelder selected AxPact member Pulse Business Solutions to implement Microsoft Dynamics AX across their entire business operations because of their specialist solutions and skills in manufacturing companies.

**“AxPact is synonymous with international quality. Quality and expertise is what we were looking for when it comes to the international rollout of Microsoft Dynamics AX”,** says Sjak Ponjée, CFO of Kinkelder.

**“In view of the growth, continuing globalization, the need for more specific management information, the requirement for a better degree of manageability and for control of the internal and external processes, our existing system was no longer adequate. What really triggered the project was the takeover of a branch in the UK. It was high time that we started managing our subsidiaries centrally”,** comments Sjak Ponjée, CFO of Kinkelder.

In the near future the ERP-system will also be rolled out to the other branches of Kinkelder, including at a second production plant in the Czech Republic as well as England, Germany and China.